

# **ERP Reality Check**

Presented by

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# ERP Context as of June 2004

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- Domtar – SAP :
  - Sales : In 6 mills + Wood division / 4 mills to be done
  - Financials : In Wood division / Mills + Offices being done
- Weyerhaeuser – SAP :
  - PM&MM : In 16 mills + 2 sawmills
  - Financials : Being done across the company
  - Sales : Early stage of planning
- Abitibi Consolidated : J.D.Edwards (PeopleSoft) :
  - Sales : In 22 mills + 14 RC / Wood division to be done
  - Financials : In 15 mills + Offices + 14 RC / 7 mills + Wood division to be done

# Some Objectives & Justification

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- Operation and Functions
- Competitive and Strategic Position
- Financial
- Product and Services

# Success Factors – Lessons Learned

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- Commitment from Sr Management
- Do not modify the ERP package
- Pay attention to the strategy
- Put together a strong motivated team
- Clearly define roles and responsibilities

# Current Challenges

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- Impact on the business and users
- Impact on IT
- ERP implementation
- ERP maintenance and upgrades

# The Future of ERPs

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- Short term :
  - Obtain the funds
  - Get from vendors : improve TCO, more support and less upgrades
- On a longer term :
  - Portals may reduce the need for ERP
  - ERP functions may be available through ASP or Outsourcing model