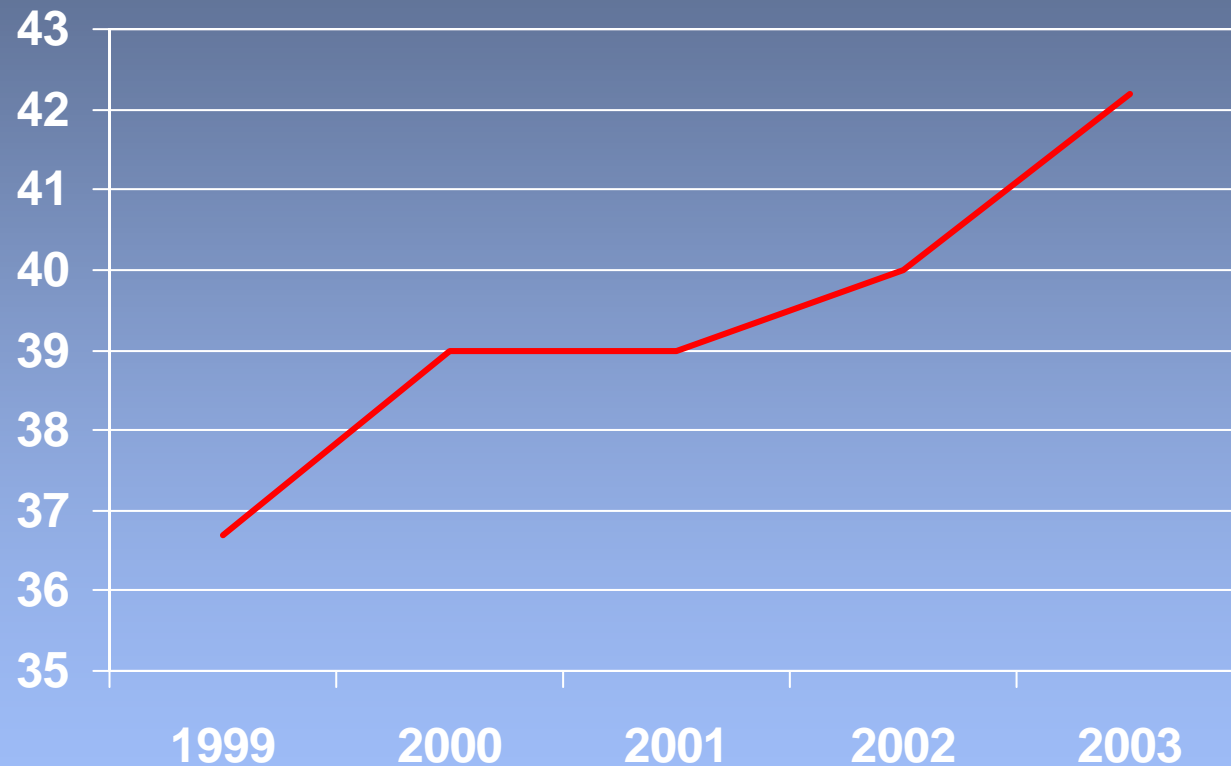


SKF Group – Net Sales

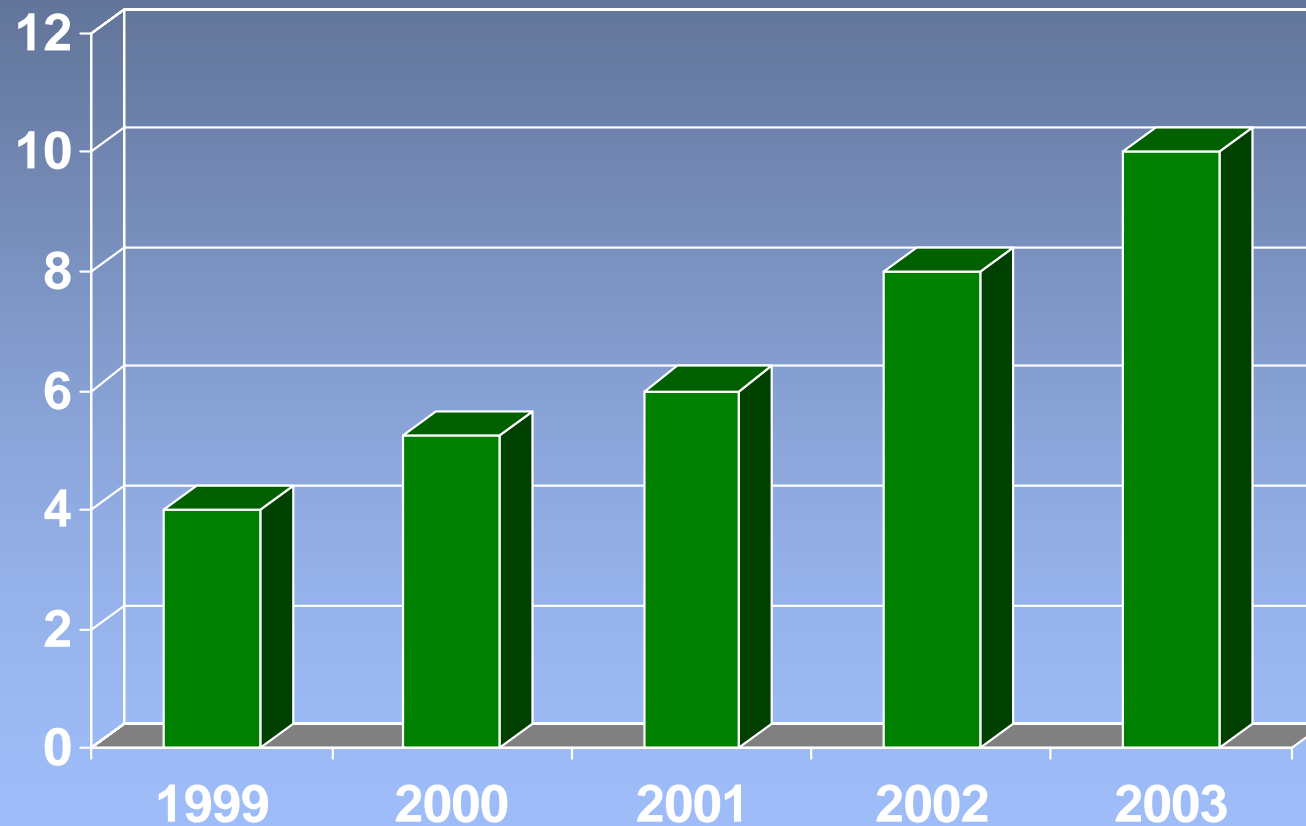
(Base Year 1999 Excluding Currency Variations)

BSEK

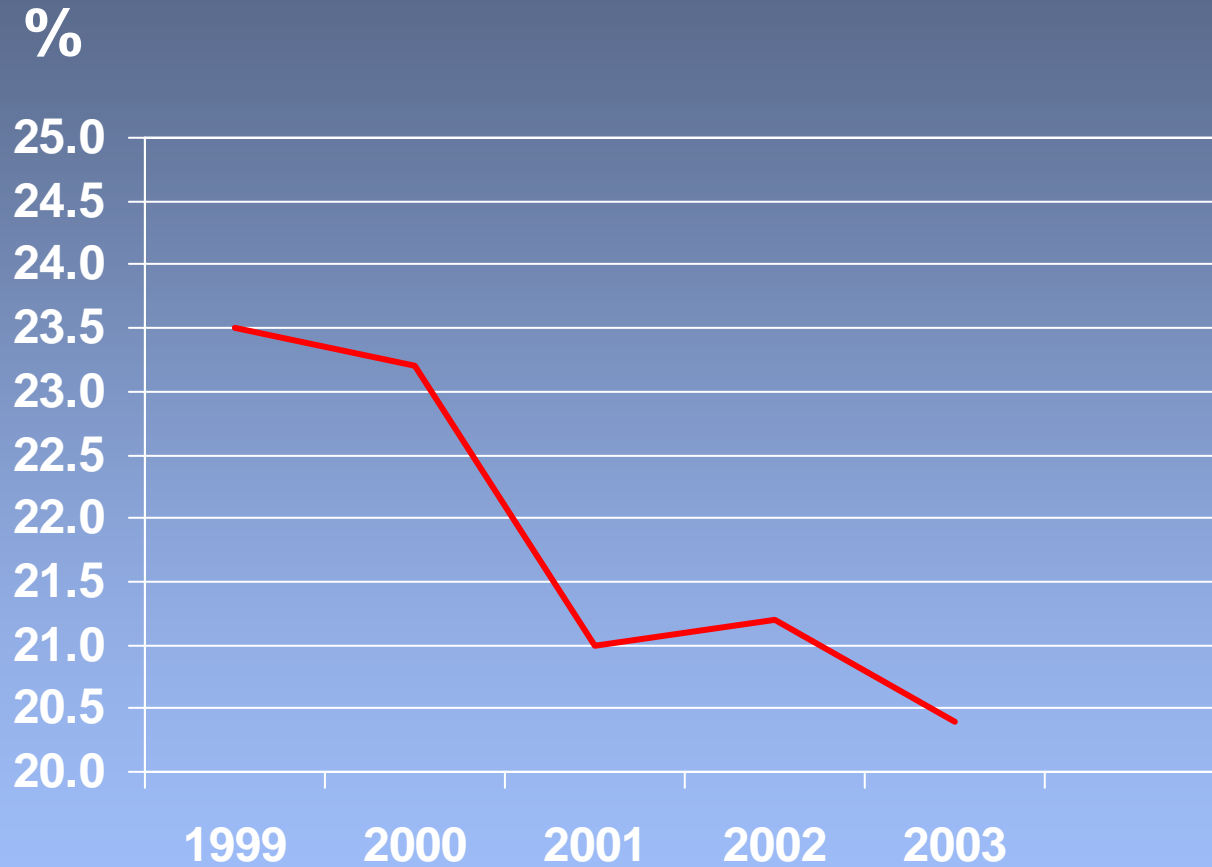


SKF Group - Dividends Per Share, SEK

SEK



SKF Group - Inventory as Percentage of Annual Sales



Establishing Your Strategic Targets

Global Efficiency

- Enterprise Asset Management
- Managing Sales
- Managing Knowledge

- Facilitate
- Evaluate Contribution
- Select

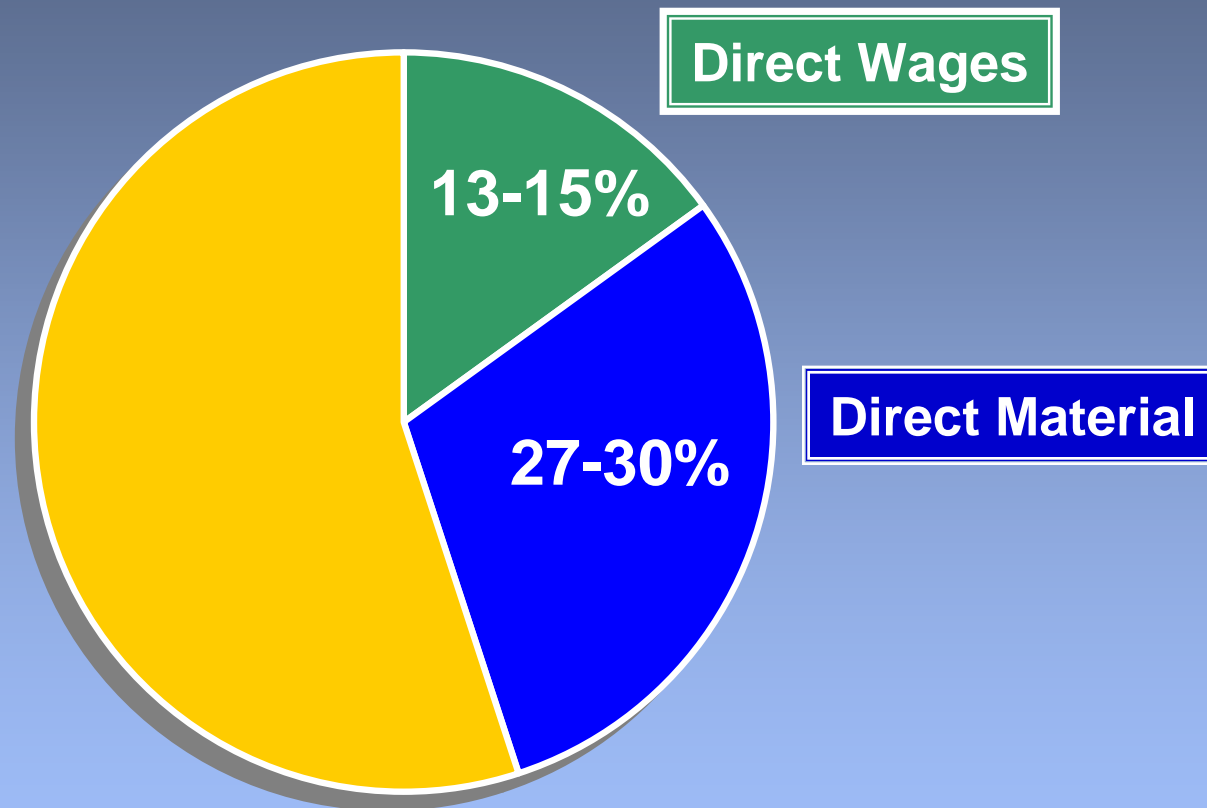
Managing Innovation

- Execute!

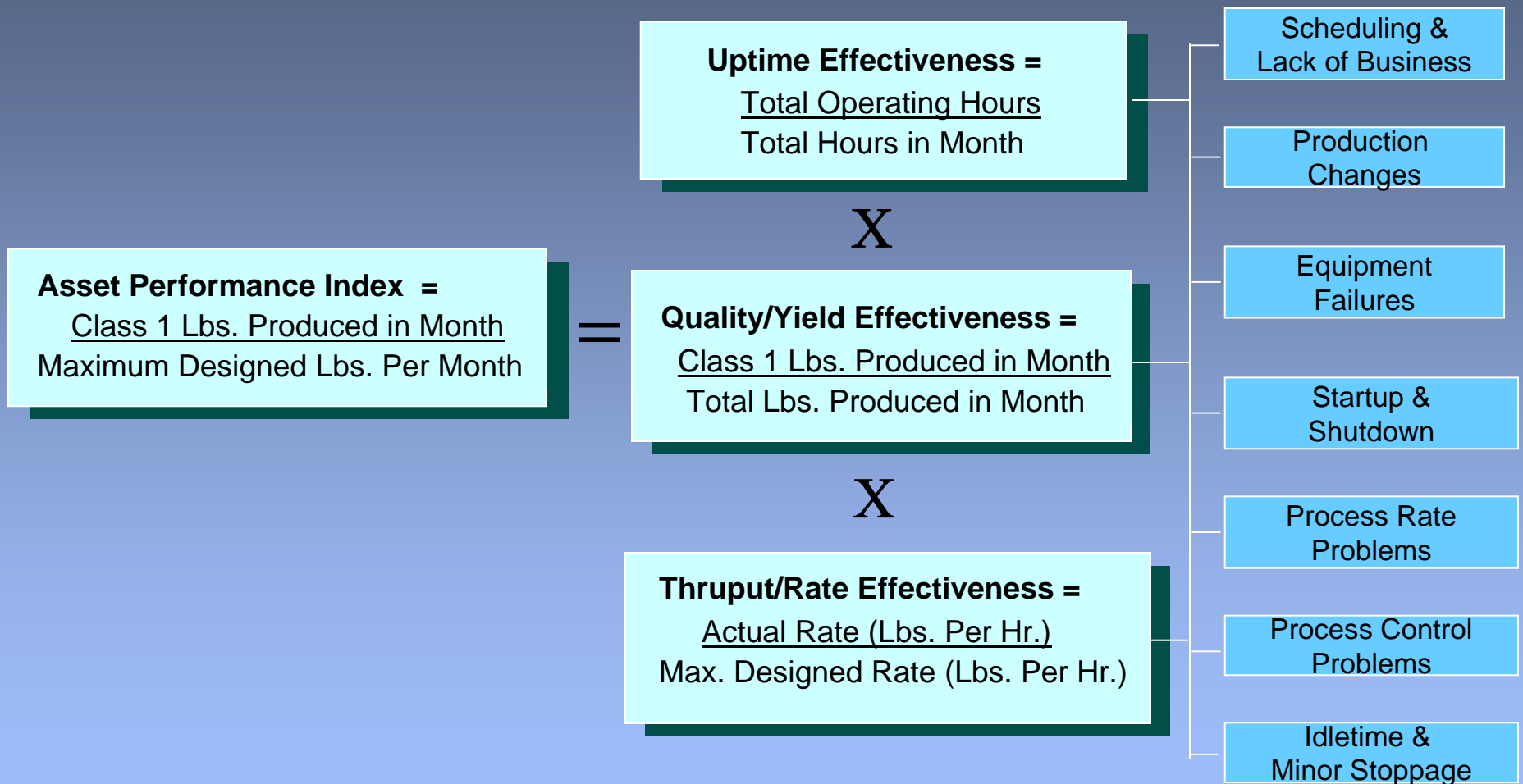
Local Effectiveness



Asset Efficiency Optimization - Cost Components



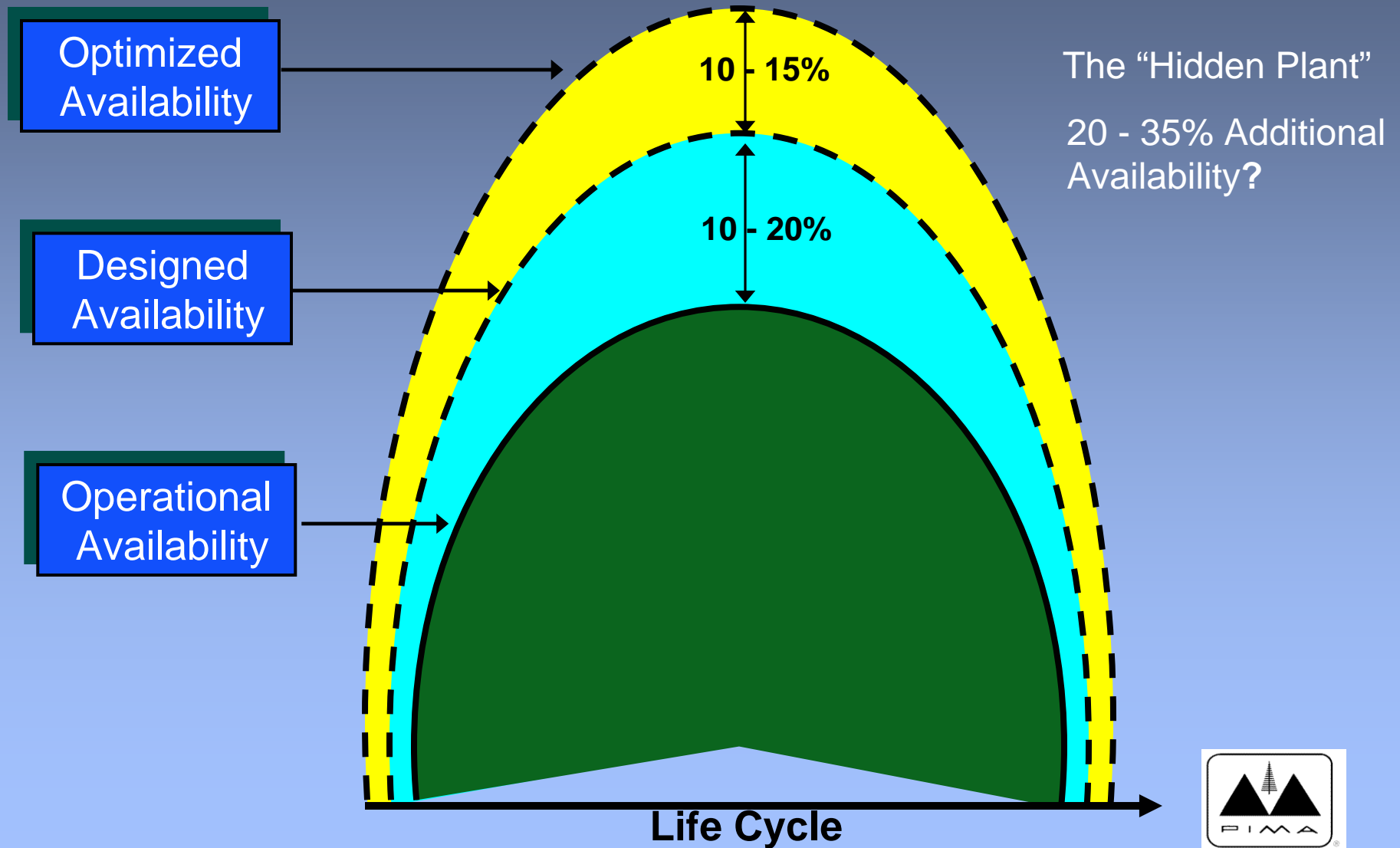
Asset Performance Index



What is the overall Process Performance? → Where are the major losses? → What causes the losses?



Plant Availability Through the Life Cycle



AEO Strategy in Your Plant

Planning Your Enterprise Asset Management Program

CRCM

Classical
Reliability –Centered
Maintenance

5-10%

SRCM

Streamlined
Reliability-Centered
Maintenance

30%

QSRel

Quick Start
Reliability

60%

Information

FOUNDATION

Strategy

Organize

Systems

Manage

TPM
Total Productive
Maintenance

ODR
Operator Driven
Reliability

**Maintenance
Automation**

DSS
Decision Support
Systems

Correct / Improve / Optimize



Conclusions

- Factory efficiency improvement has large profit-generating potential
- Depending on the industry and current status, every 1% increase in OEE = 5% increase in operating profits
- Naturally impacts investment decision, e.g., build new plants or run existing capacity more effectively?

That is why managing Asset Efficiency Optimization is critical for Managers of manufacturing/process operations -- starting with the CEO!

The good news. . .

1. It is not hard
2. The right technology helps
3. But is is predominantly about effective management of Process and Culture.

