

Outsourcing Services Expansion

PIMA Conference
May 22, 2006

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Siemens – A Technology Leader Delivering Over 150 Years of Innovation

SIEMENS



Transportation



Power



Healthcare



Automation



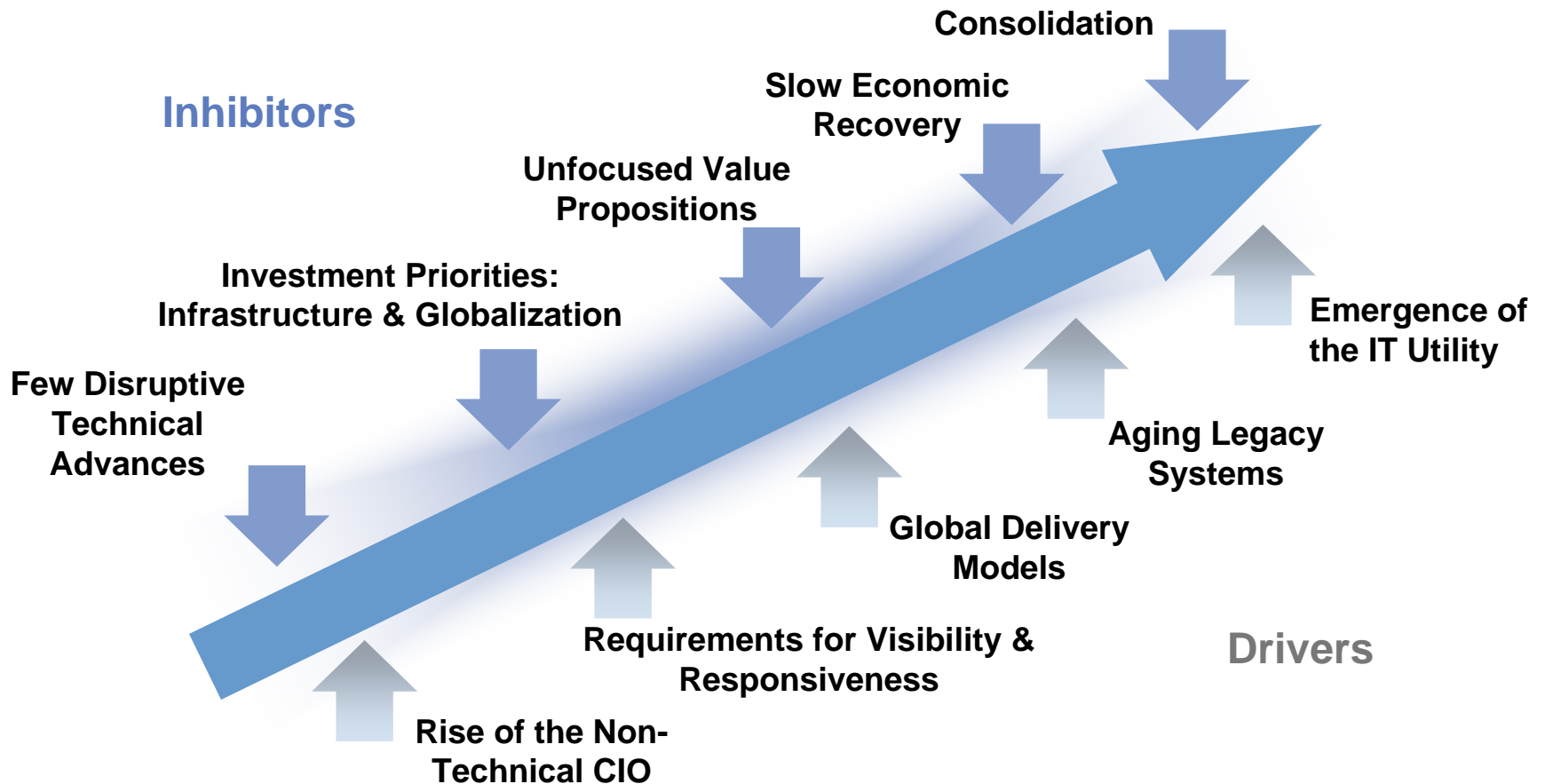
Information

- \$91.5 billion in FY '05 global sales
 - \$18.8 billion in U.S.
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- \$6.3 billion in R&D Invested in FY '05
 - #2 in European patents / #10 in US patents
 - 8,800 inventions in FY '05
 - 53,000 active patents
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- Technology leader
 - 75% of sales from products <5 years old
 - Top 10 outsourcing provider & consumer
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- One of the world's most valuable companies
 - Ranked #21 on *Fortune Global 500*
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- 159 years old
 - 460,000 employees worldwide
 - 70,000 in US
 - Operations in more than 190 countries



IT Service Industry Trends Driving Outsourcing Market Growth **SIEMENS**

Major drivers and inhibitors of the IT Services industry



Outsourcing Enables Competitive Advantage

Strategy

Concentration on core business
 Capitalizing on new fields of business
 Greater potential for creating added value and increased business value

Costs

Optimized, transparent and variable costs
 Guaranteed savings
 Reduction of investments

Scalable and efficient workflow organization
 Clear responsibilities and strong service orientation



Highest levels of security and availability
 Direct & fast access to high-performance and state-of-the-art technology
 Prompt implementation of innovations

Personnel

Technology

Siemens is Both a User and Supplier of the Full Spectrum of Outsourcing Services

